

Conference Call Financial Metrics

(in thousands - unaudited)

Revenue by Product

	12/30/2012	Seq. Change %	9/23/2012	Seq. Change %	6/24/2012	Seq. Change %	3/24/2012	Seq. Change %	12/25/2011
LED products	\$ 200,962	7%	\$ 187,547	1%	\$ 185,040	2%	\$ 180,944	(7)%	\$ 194,162
Lighting products	122,714	14%	108,073	7%	100,768	16%	86,527	(10)%	95,736
Power & RF products	22,610	12%	20,133	(4)%	20,951	21%	17,330	22%	14,220
Total revenue	<u>\$ 346,286</u>	10%	<u>\$ 315,753</u>	3%	<u>\$ 306,759</u>	8%	<u>\$ 284,801</u>	(6)%	<u>\$ 304,118</u>

Balance Sheet Metrics

	12/30/2012	9/23/2012	6/24/2012	3/25/2012	12/25/2011
Days sales outstanding	38	46	45	53	46
Days inventory on hand	78	81	85	96	85

Cash Flow Metrics

	12/30/2012	9/23/2012	6/24/2012	3/25/2012	12/25/2011
Cash flow from operations	\$ 92,608	\$ 85,686	\$ 71,703	\$ 48,340	\$ 80,592
PP&E CapEx spending	(17,833)	(12,597)	(19,809)	(22,168)	(19,076)
Patents spending	(4,473)	(5,548)	(5,245)	(3,916)	(3,884)
Free cash flow ¹	<u>\$ 70,302</u>	<u>\$ 67,541</u>	<u>\$ 46,649</u>	<u>\$ 22,256</u>	<u>\$ 57,632</u>

¹Cash flow from operations less CapEx and patents spending

Cash Flow Adjustments

	12/30/2012	9/23/2012	6/24/2012	3/25/2012	12/25/2011
Depreciation - property and equipment	\$ 30,417	\$ 27,234	\$ 28,703	\$ 27,701	\$ 27,393
Amortization - patents	1,785	1,570	1,536	1,484	1,414
Amortization - acquisition related intangibles	7,719	7,670	7,613	7,368	7,368
Total depreciation and amortization	<u>\$ 39,921</u>	<u>\$ 36,474</u>	<u>\$ 37,852</u>	<u>\$ 36,553</u>	<u>\$ 36,175</u>
	12/30/2012	9/23/2012	6/24/2012	3/25/2012	12/25/2011
Amortization - acquisition related intangibles: pre-tax	\$ 7,719	\$ 7,670	\$ 7,613	\$ 7,368	\$ 7,368
Amortization - acquisition related intangibles: net of tax ²	5,712	5,983	7,033	9,726	6,409
Total stock compensation expense: pre-tax	\$ 14,544	\$ 12,485	\$ 11,509	\$ 12,249	\$ 11,195
Total stock compensation expense: net of tax ²	10,763	9,738	10,632	16,169	9,740
Ruud acquisition costs	\$ —	\$ —	\$ —	\$ —	\$ —
Ruud acquisition costs: net of tax ²	—	—	—	—	—
Ruud inventory step-up	\$ —	\$ —	\$ —	\$ —	\$ 503
Ruud inventory step-up: net of tax ²	—	—	—	—	438

²Estimated tax effects based upon the Company's overall consolidated effective tax rate for the given period.