

Cree, Inc.
Non-GAAP Measures of Financial Performance

To supplement the Company's consolidated financial statements presented in accordance with generally accepted accounting principles, or GAAP, Cree uses non-GAAP measures of certain components of financial performance. These non-GAAP measures include non-GAAP gross margin, non-GAAP operating income, non-GAAP non-operating income, net, non-GAAP net income, non-GAAP diluted (loss) earnings per share and free cash flow.

Reconciliation to the nearest GAAP measure of all historical non-GAAP measures included in this press release can be found in the tables included with this press release. In this press release, Cree also presents its target for non-GAAP expenses, which are expenses less expenses in the various categories described below. Both our GAAP targets and non-GAAP targets do not include any estimated changes in the fair value of our Lextar investment.

Non-GAAP measures presented in this press release are not in accordance with or an alternative to measures prepared in accordance with GAAP and may be different from non-GAAP measures used by other companies. In addition, these non-GAAP measures are not based on any comprehensive set of accounting rules or principles. Non-GAAP measures have limitations in that they do not reflect all of the amounts associated with Cree's results of operations as determined in accordance with GAAP. These non-GAAP measures should only be used to evaluate Cree's results of operations in conjunction with the corresponding GAAP measures.

Cree believes that these non-GAAP measures, when shown in conjunction with the corresponding GAAP measures, enhance investors' and management's overall understanding of the Company's current financial performance and the Company's prospects for the future, including cash flows available to pursue opportunities to enhance shareholder value. In addition, because Cree has historically reported certain non-GAAP results to investors, the Company believes the inclusion of non-GAAP measures provides consistency in the Company's financial reporting.

For its internal budgeting process, and as discussed further below, Cree's management uses financial statements that do not include the items listed below and the income tax effects associated with the foregoing. Cree's management also uses non-GAAP measures, in addition to the corresponding GAAP measures, in reviewing the Company's financial results.

Cree excludes the following items from one or more of its non-GAAP measures when applicable:

Stock-based compensation expense. This expense consists of expenses for stock options, restricted stock, performance stock awards and employee stock purchases through its ESPP. Cree excludes stock-based compensation expenses from its non-GAAP measures because they are non-cash expenses that Cree does not believe are reflective of ongoing operating results.

Amortization or impairment of acquisition-related intangibles. Cree incurs amortization or impairment of acquisition-related intangibles in connection with acquisitions. Cree excludes these items because they arise from Cree's prior acquisitions and have no direct correlation to the ongoing operating results of Cree's business.

LED business restructuring charges or gains. In June 2015, Cree's board of directors approved a plan to restructure the LED business. The restructuring, which was completed during fiscal 2016, reduced excess capacity and overhead in order to improve the cost structure moving forward. The components of the restructuring included the planned sale or abandonment of certain manufacturing equipment, facility consolidation and the elimination of certain positions. Because these charges relate to assets which have been retired prior to the end of their estimated useful lives and severance costs for eliminated positions, Cree does not consider these charges to be reflective of ongoing operating results. Similarly, Cree does not consider realized gains or losses on the sale of assets relating to the restructuring to be reflective of ongoing operating results.

Net changes associated with equity investment. The Company's common stock ownership investment in Lextar Electronics Corporation is accounted for utilizing the fair value option. As such, changes in fair value are recognized in income, including fluctuations due to the exchange rate between the New Taiwan Dollar and the United States Dollar. Cree excludes the impact of these gains or losses from its non-GAAP measures because they are non-cash impacts that Cree does not believe are reflective of ongoing operating results. Additionally, Cree excludes the impact of dividends received on its Lextar investment as Cree does not believe it is reflective of ongoing operating results.

Transaction costs associated with the terminated sale of the Wolfspeed business. The Company incurred transaction costs in fiscal 2017 in conjunction with the previously proposed sale of its Wolfspeed business to Infineon. Because these costs were incurred relative to a portion of the business which was previously reported as discontinued operations in fiscal 2017, Cree does not consider these amounts to be reflective of ongoing operating results.

Severance pay associated with termination of key executive personnel. The Company incurred costs in fiscal 2018 in conjunction with the termination of key executive personnel. Cree excludes these items because they have no direct correlation to the ongoing operating results of Cree's business.

Income tax effects of the foregoing non-GAAP items. This amount is used to present each of the amounts described above on an after-tax basis consistent with the presentation of non-GAAP net income. Non-GAAP net income is presented using a non-GAAP tax rate. The Company's non-GAAP tax rate represents a recalculation of the GAAP tax rate reflecting the exclusion of the non-GAAP items.

Cree expects to incur many of these same expenses, including income taxes associated with these expenses, in future periods. In addition to the non-GAAP measures discussed above, Cree also uses free cash flow as a measure of operating performance and liquidity. Free cash flow represents operating cash flows less net purchases of property and equipment and patent and licensing rights. Cree considers free cash flow to be an operating performance and a liquidity measure that provides useful information to management and investors about the amount of cash generated by the business after the purchases of property and equipment, a portion of which can then be used to, among other things, invest in Cree's business, make strategic acquisitions, strengthen the balance sheet and repurchase stock. A limitation of the utility of free cash flow as a measure of operating performance and liquidity is that it does not represent the residual cash flow available to the company for discretionary expenditures, as it excludes certain mandatory expenditures such as debt service.

CREE, INC.
Unaudited Reconciliation of GAAP to Non-GAAP Measures
(in thousands, except per share amounts and percentages)

Non-GAAP Gross Margin

	Three Months Ended		Six Months Ended	
	December 24, 2017	December 25, 2016	December 24, 2017	December 25, 2016
GAAP gross profit	\$92,603	\$140,567	\$192,935	\$250,498
GAAP gross margin percentage	25.2%	35.0%	26.5%	32.4%
Adjustment:				
Stock-based compensation expense	1,898	2,978	3,673	5,783
Non-GAAP gross profit	\$94,501	\$143,545	\$196,608	\$256,281
Non-GAAP gross margin percentage	25.7%	35.8%	27.0%	33.2%

Non-GAAP Operating (Loss) Income

	Three Months Ended		Six Months Ended	
	December 24, 2017	December 25, 2016	December 24, 2017	December 25, 2016
GAAP operating (loss) income	(\$26,303)	\$19,507	(\$40,411)	\$14,300
GAAP operating (loss) income percentage	(7.2)%	4.9%	(5.5)%	1.9%
Adjustments:				
Stock-based compensation expense:				
Cost of revenue, net	1,898	2,978	3,673	5,783
Research and development	1,999	2,486	4,456	5,925
Sales, general and administrative	8,129	6,742	14,031	15,148
Total stock-based compensation	12,026	12,206	22,160	26,856
Amortization or impairment of acquisition-related intangibles	6,792	5,937	13,584	12,345
LED business restructuring charges	—	13	—	20
Transaction costs related to the terminated sale of the Wolfspeed business	—	2,976	—	4,972
Executive Severance	4,880	—	4,880	—
	23,698	21,132	40,624	44,193
Non-GAAP operating (loss) income	(\$2,605)	\$40,639	\$213	\$58,493
Non-GAAP operating (loss) income percentage	(0.7)%	10.1%	— %	7.6%

Non-GAAP Non-Operating Income (Loss), net

	Three Months Ended		Six Months Ended	
	December 24, 2017	December 25, 2016	December 24, 2017	December 25, 2016
GAAP non-operating income (loss), net	\$26,729	(\$4,760)	\$25,662	(\$4,919)
Adjustment:				
Net changes associated with equity method investment	(25,219)	4,735	(22,151)	5,849
Non-GAAP non-operating income (loss), net	\$1,510	(\$25)	\$3,511	\$930

Non-GAAP Net Income

	Three Months Ended		Six Months Ended	
	December 24, 2017	December 25, 2016	December 24, 2017	December 25, 2016
GAAP net income (loss)	\$13,721	\$6,216	(\$6,136)	\$6,783
Adjustments:				
Stock-based compensation expense	12,026	12,206	22,160	26,856
Amortization or impairment of acquisition-related intangibles	6,792	5,937	13,584	12,345
LED business restructuring charges	—	13	—	20
Transaction costs related to the terminated sale of the Wolfspeed business	—	2,976	—	4,972
Executive Severance	4,880	—	4,880	—
Net changes associated with equity method investment	(25,219)	4,735	(22,151)	5,849
Total adjustments to GAAP net (loss) income before provision for income taxes	(1,521)	25,867	18,473	50,042
Income tax effect	(12,864)	(2,152)	(8,890)	(7,504)
Non-GAAP net (loss) income	(\$664)	\$29,931	\$3,447	\$49,321
Non-GAAP Earnings per share				
Non-GAAP diluted earnings per share	(\$0.01)	\$0.30	\$0.03	\$0.49
Shares used in non-GAAP diluted earnings per share calculation				
Non-GAAP shares used	100,763	98,730	98,499	99,994

Free Cash Flow

	Three Months Ended		Six Months Ended	
	December 24, 2017	December 25, 2016	December 24, 2017	December 25, 2016
Cash flows from operations	\$51,689	\$101,618	\$105,812	\$119,716
Less: PP&E spending	(48,772)	(15,874)	(85,222)	(35,211)
Less: Patents spending	(2,456)	(3,584)	(4,932)	(5,836)
Total free cash flow	\$461	\$82,160	\$15,658	\$78,669

Contact:
Raiford Garrabrant
Cree, Inc.
Director, Investor Relations
Phone: 919-407-7895
investorrelations@cree.com

Source: Cree, Inc.